## JAPAN BUSINESS REPORT

## OHBA'S TECHNICAL KNOW-HOW PROPELS LARGE-SCALE PROJECTS

Japan's growing popularity as a tourist destination is building momentum for global property developers. With complex town planning and urban development regulations posing hidden major risks, OHBA is prepared to help those involved in large-scale projects.

"Property development in Japan often entails land readjustment, requiring the approval of multiple regulators through various stages," says Shigeru Tsujimoto, OHBA president and representative director. "We are prepared to assist overseas investors who are hoping to either lead or invest in development projects in Japan."

OHBA is among the largest publicly listed civil engineering and urban planning companies in Japan. Its services range from project feasibility studies, research planning and design to the procurement of permits and authorisations, contractor selection and construction oversight. Such integrated services speed up project completion, allowing clients to reduce costs and maximise revenue.

Founded in 1922 as a family-owned business, OHBA pioneered private contracting of civil engineers in Japan. It has participated in reconstruction efforts from the Great Kanto Earthquake of 1923 to the Great East Japan Earthquake in 2011. While it ignited modern housing development and railroad network expansion in the 1920s, today OHBA reinforces its enduring relevance and still-growing expertise with its involvement in the post-tsunami restoration of Miyagi, lwate and Fukushima prefectures.

"Ever since OHBA's founding, talent development has been one of the focuses in our business. I believe that our achievements in this area have made us No 1 in Japan," Tsujimoto says.

Of its more than 500 employees, the company holds more than 400 technical staff, many with national professional engineer's certificates and extensive



Shigeru Tsujimoto, president and representative director

experience in big-ticket government and private sector projects. In 2016, OHBA partnered with the design firm of professional golfer Greg Norman for golf course renovation projects across Japan. Multinationals Prologis and GLP Japan have also relied on OHBA to manage the expansion of logistics parks. The firm's portfolio also includes large-scale tourism and energy projects.

"We welcome opportunities to share our expertise in town development and other large-scale projects, especially as we welcome more potential clients from overseas," Tsujimoto says.